Vanuatu National Financial Inclusion Strategy 2018 – 2023			

## Foreword

The *Vanuatu National Financial Inclusion Strategy 2018 – 2023* is the policy document that provides the road map of the financial inclusion journey with the ultimate aim of improving access to and usage of appropriate financial services by the underserved adult population and micro small and medium enterprises in Vanuatu. It provides an important means to improve livelihoods, strengthen financial resilience and provides an avenue for the ni-Vanuatu to better able to save for the future, invest to generate income and insure against unforeseen events. Because these goals are multifaceted their success and the barriers to achieve a more financially inclusive society can only be attained with the support and collaboration of the different stakeholders. This cooperation will be critical in the period ahead because of the different sphere of responsibilities of different agencies and policy makers within the financial inclusion agenda. There is need therefore to recognize this shared responsibility among the different stakeholders for the common good of the ni-Vanuatu.

The development of the financial inclusion strategy drew from lessons, experiences and best practices around the world and particularly from among the Pacific island countries. But more importantly, it reflected the aspirations and needs of the ni-Vanuatu. The baseline data of the 2016 nationally-represented financial inclusion demand side survey, provided data on access and usage of financial services, determined the need for a suite of financial services, provided a profile of the different users of financial services and identified the main barriers to access and usage of financial services for individuals in Vanuatu. Furthermore, the strategies were developed from consultation with relevant key financial inclusion stakeholders, including the Government and those with the Financial Inclusion Taskforce (FIT).

The strategy provides the means to achieving the vision of creating an enabling environment that will lead to enriching the livelihoods of the people and MSMEs in Vanuatu through more inclusive financial services and consumer empowerment and protection and will in itself, be an important guide for the Government, the RBV, the FIT, and important financial inclusion stakeholders in Vanuatu. Its goals are to facilitate an enabling regulatory and supervisory environment, enhance access and usage of financial services, foster financial deepening, strengthen financial competencies of financial services users, facilitate consumer protection and enable a more concerted and comprehensive approach to address financial exclusion. It has four key priority areas that are critical to achieving progress in the financial inclusion agenda in Vanuatu.

I am grateful for the commitment of the stakeholders during the consultation phase and look forward to the role they will play in the future in the implementation of the strategy. Finally, I wish to sincerely thank the Reserve Bank of Vanuatu Technical Committee on Financial Inclusion and the Pacific Financial Inclusion Program (PFIP), which is itself backed by the UNCDF, UNDP and the Alliance for Financial Inclusion (AFI) for the development of a comprehensive financial inclusion strategy which will form the key policy strategy in improving the livelihoods of the ni-Vanuatu in the years ahead.

## Simeon Malachi Athy

Governor
Reserve Bank of Vanuatu
Chairperson –Financial Inclusion Taskforce

## Reserve Bank of Vanuatu Financial Inclusion Commitments

## Maya Declaration

## Maya commitment made in 2012/Updated at 2015 AFI Global Policy Forum

	Thematic Area	Commitment – Concrete Target	Current Status
1	National Financial Inclusion Strategy	Council of Ministers to endorse the newly established National Financial Inclusion Strategy and the National Financial Inclusion Taskforce before quarter 1 of 2013.	Completed*
2	Data and Measurement	Conduct survey on financial access and demand for financial services by end of 2014.	Completed June 2016 and launched 2017.
3	Consumer Empowerment, Consumer Protection& Market Conduct	Review legislation and regulation on use and delivery of financial services to strengthen client protection by end of 2014.	Being pursued at the regional level via PIRI. A draft regulation is in place for PIRI members. Further, the draft Vanuatu National Competition Policy (CP) is currently under consultation. The CP for the banking & insurance industries is the 9 <sup>th</sup> priority area within.
4	Financial Literacy	Incorporate financial education in the core school curriculum by 2013. Expected to be completed by 2016.	FinEd integrated within Year 1-3 core curriculum.
5	Overarching National Goal	To enable the increased access and usage of basic financial services like savings, micro-credit, micro-insurance, remittances and a range of appropriate and affordable finance to MSME businesses.  The overall goal is to cover additional 76,000 unbanked Ni-Vanuatu (at least 38,000 to be women) by December 2016, through a nationally coordinated effort, in partnership with a range of service providers and relevant government institutions, offering a broad range of relevant and cost effective financial services.	Not yet achieved. According to the Vanuatu 2016 Mini Census report. A total of 63224 of the total adult population are banked, of which 26985 are women. To be included in NFIS 2018-2023.

<sup>\*</sup> Informed by Alliance for Financial Inclusion 2016 Maya Declaration Progress Report.

## Additional Maya commitments made at 2016 AFI Global Policy Forum

	Thematic Area	Commitment – Concrete Target	Current Status
1	Financial inclusion of	Put in place policies to support access for MSMEs,	To be included in NFIS
	Women in MSME	targeting 30% women.	2018 - 2023
	Finance		
2	Consumer Protection	Implement a Secured Transaction Act	Completed
3	Consumer Protection	Promote consumer protection and empowerment	To be included in NFIS
	in MSME Finance	specific to MSME finance	2018 - 2023

## Money Pacific Goals 2020

In 2009, the Reserve Bank of Vanuatu joined 7 Pacific central bank governors and endorsed the following Money Pacific 2020 regional goals, whilst making a commitment to lead action on building financial competency within individual countries.

#### **2020 Money Pacific Goals**

In each Pacific Island nation by 2020, through the combined actions of public and private sectors, our goals are:

- All school children to receive financial education through core curricula.
- All adults to have access to financial education.
- Simple and transparent consumer protection to be in place.
- To halve the number of households without access to basic financial services.

## Maputo Accord

In 2015 The RBV made a commitment during the Alliance for Financial Inclusion Global Policy Forum held in Mozambique, to become a member of the AFI's Small and Medium Enterprises Finance Working Group. The commitment included putting in place policies to support SMEs, the implementation of the Personal Properties Securities Act (Secured Transaction Act), review of legislations and regulations to strengthen client protection and empowerment, and market conduct in relation to the use and the delivery of financial services.

### Denarau Accord

At the 2016 Alliance for Financial Inclusion Global Policy Forum held in Fiji, the Reserve Bank of Vanuatu joined other countries in agreeing to work towards addressing the gender gap in financial inclusion.

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## Acronyms and Abbreviations Used

Acronym	
ACIONYM	Asian Development Bank
AFI	Alliance for Financial Inclusion
AML/CFT	Anti-money laundering/Combating the financing of terrorism
ANZ	Australia and New Zealand Bank Corporation
ATM	Automated Teller Machine (or) Automatic Teller Machine
BAV	Vanuatu Bankers Association
BB	Branchless Banking
BSP	Bank of South Pacific
DMT	Domestic Money Transfer
DFAT	Department of Foreign Affairs & Trade, Australian Aid Program
DFS	Digital Financial Services
DSS	Demand Side Survey
EFTPOS	Electronic Funds Transfer at Point of Sale
FIT	Financial Inclusion Taskforce
FSPs	Financial Service Providers
G2P	Government-to-person
GDP	Gross Domestic Product
IFC	International Finance Corporation
KYC	Know Your Customer
MALFFB	Ministry of Agriculture, Livestock , Forestry, Fisheries and Biosecurity
MFAT	New Zealand Government's Ministry for Foreign Affairs and Trade
MFEM	Ministry of Finance and Economic Management
MFI	Microfinance Institution
MFS	Mobile Financial Services
MJCS	Ministry of Justice and Community Services
MM	Mobile Money
MNO	Mobile Network Operator
MOET	Ministry of Education and Training
MFAET	Ministry of Foreign Affairs and External Trade
MSMEs Micro, Small and Medium Enterprises	
MTTICNVB	Ministry of Trade, Tourism, Industry, Cooperatives and Ni-Vanuatu Business
NBV	National Bank of Vanuatu
NFIS	National Financial Inclusion Strategy
NFIC	National Financial Inclusion Council
NGO	Non-Government Organisation

NTDC	National Trade and Development Committee
NZAID	New Zealand Aid Programme
OGCIO	Office of the Government Chief Information officer
ORCBDS Office of the Registrar of Cooperatives and Business Devel	
	Services
PIRI	Pacific Island Regional Initiative
P2G	Person-to-government
P2P	Person to Person
PFIP	Pacific Financial Inclusion Programme
PMO	Prime Minister's Office
RBV	Reserve Bank of Vanuatu
RTC	Rural Training Centres
SDGs	Sustainable Development Goals
TRR	Telecommunications and Radio communication Regulator
TVET	Technical and Vocational Education and Training
SMS	Short Message Service
URA	Utilities Regulatory Authority
UNCDF	United Nations Capital Development Fund
VCCI	Vanuatu Chamber of Commerce and Industry
VFIU	Vanuatu Financial Intelligence Unit
VFSC	Vanuatu Financial Services Commission
VNPF	Vanuatu National Provident Fund
VNSO	Vanuatu National Statistics Office
VUV	Vanuatu Vatu
VQA	Vanuatu Qualification Authority

## Acknowledgement

The Reserve Bank of Vanuatu (RBV) acknowledges and thanks the valuable contribution of all stakeholders, and development partners for contributing to the national financial inclusion strategy for Vanuatu. We wish to acknowledge the contribution of the Pacific Financial Inclusion Programme (PFIP) during stakeholder consultations carried out in 2017 and in drafting this document.

The Reserve Bank of Vanuatu also wishes to make mention the Alliance for Financial Inclusion (AFI), Bankable Frontier Associates (BFA), the Government of Vanuatu through the Vanuatu National Statistics Office for their contributions to the Demand Side Survey (DSS) and the Micro, Small and Medium-sized Enterprises (MSME) survey.

Also the Bank wishes to thank our stakeholders for their feedback at the consultation period and consultation workshop, as well as the immense contributions from the members of the Technical Committee on Financial Inclusion at the Reserve Bank of Vanuatu, the Governor and Deputy Governor of the Reserve Bank of Vanuatu for their commitment towards this strategy document.

## **Executive Summary**

Financial Inclusion or Inclusive Financing is an initiative to deliver financial services such as deposits and savings accounts, credit, payment channels and insurance services, affordable and accessible to the disadvantaged, low income earners, the underserved or unserved segments of the society. Financial Inclusion is now widely accepted as an effective strategy for equitable economic growth, through which low income earners can be economically empowered and can improve their standard of living.

Financial Inclusion has become an important policy and development agenda for many developing countries including Vanuatu. Vanuatu is amongst the many developing and emerging countries globally that have made measurable commitments under the AFI's Maya Declaration to achieve financial inclusion.

The Vanuatu National Financial Inclusion Strategy (NFIS) 2018 - 2023 presents the medium-term road map to drive financial inclusion across the country. This five year strategic plan is linked to Pillar 3 of the Vanuatu Government's National Sustainable Development Plan 2016-2030. Pillar 3 seeks to ensure a stable economy through sustainable and equitable growth and has nine main objectives, the latter two being "ECO. 1.8 - Ensure financial sector stability and make financial services affordable and accessible for all through pursuing financial inclusion strategies. ECO 1.9 Promote financial literacy and consumer empowerment."

In addition, the NFIS is further informed by the work of the Pacific Islands Regional Initiative (PIRI) in the region, together with the recently launched Vanuatu Financial Services Demand Side Survey on Financial Inclusion.

The NFIS has been developed after a series of consultations with key financial inclusion stakeholders across the private and public sectors and includes a series of structured consultations with civil society, non-governmental organisations and development partners. These consultations have been jointly facilitated by the Reserve Bank of Vanuatu and the Pacific Financial Inclusion Programme, including consultations prior to, during and post the preparation of the NFIS.

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## 1. Background

Financial inclusion is defined as creating an enabling environment whereby all adults, households and micro, small and medium enterprises (MSMEs) in Vanuatu, both have access to and use affordable and appropriate formal financial services to improve their lives. These financial services are complemented by financial literacy and consumer empowerment & protection.

Being part of the formal financial system, helps individuals to improve their welfare by:

- Safeguarding savings, which can help individuals, households and MSMEs manage irregular cash flow, smooth consumption and build working capital;
- Conducting day-to-day transactions effectively and efficiently, including making payment for basic needs, sending and receiving money;
- Mitigating shocks and managing expenses related to unexpected events such as medical emergencies or natural disasters;
- Planning and paying for recurring expenses, such as utilities and school fees; and
- Financing small businesses or microenterprises by helping owners invest in assets and grow their businesses.<sup>1</sup>

The RBV is committed to and has taken a strategic lead in driving financial inclusion in Vanuatu. The Financial Inclusion journey began with a National Financial Inclusion Workshop in early 2012. The workshop gathered together stakeholders from the public and private sector, civil society groups, donor agencies and development partners to take stock, consult and strategies on a way forward for the development of financial inclusion in Vanuatu.

In late 2012, the RBV took a step further and joined other countries to make global measurable commitment to the Maya Declaration at the 4<sup>th</sup> AFI Global Policy Forum (GPF) in Cape Town, South Africa. The four main areas of focus were: (1) national financial inclusion strategy; (2) data and measurement; (3) consumer empowerment, protection and market conduct; and (4) accessible and appropriate financial literacy and education.

To date, significant achievements been made to most of the above targets. These included: the integration of financial education (FinED) into the school curriculum at primary level (years 1-3); the guidelines to commercial banks for reporting of data on access and usage of financial services; and public awareness and community outreach through a variety of initiatives offered by various institutions including the RBV.

In spite of these achievements, there still remains a lot to be done to ensure more ni-Vanuatu are financially included.

<sup>&</sup>lt;sup>1</sup> CGAP http://www.cgap.org/about/faq/what-financial-inclusion-and-why-it-important

## 2. Guiding Principles

The NFIS has its foundations in the guiding principles for innovative financial inclusion established by the G20 Financial Inclusion Experts Group. These principles are built on the experiences and lessons learned from policymakers across the world, including leaders from developing countries.

- 1. **Leadership**: Cultivate a broad-based government commitment to financial inclusion to help alleviate poverty.
- 2. **Diversity**: Implement policy approaches that promote competition and market-based incentives for delivery of sustainable and affordable services, as well as a diversity of service providers.
- 3. **Innovation**: Promote technological and institutional innovation as a means to expand financial system access and usage, including by addressing infrastructure weaknesses.
- 4. **Protection**: Encourage a comprehensive approach to consumer protection that recognizes the roles of government, providers and consumers.
- 5. **Empowerment**: Develop financial literacy and financial capability.
- Cooperation: Create an institutional environment with clear lines of accountability and coordination within government, and encourage partnerships and direct consultation across a range of stakeholders.
- Knowledge: Utilize improved data to make evidence-based policy, measure progress, and consider an incremental "test and learn" approach acceptable to both regulators and service providers.
- 8. **Proportionality**: Build a policy and regulatory framework that is proportionate with the risks and benefits involved in such innovative products and services and is based on an understanding of the gaps and barriers in existing regulation.
- 9. Framework: Consider the following in the regulatory framework, reflecting international standards, national circumstances and support for a competitive landscape: an appropriate, flexible, risk-based Anti-Money Laundering and Combating the Financing of Terrorism (AML/CFT) regime; conditions for the use of agents as a customer interface; a clear regulatory regime for electronically stored value; and market-based incentives to achieve the long-term goal of broad interoperability and interconnection.

These principles are a reflection of the conditions conducive to spurring innovation for financial inclusion while protecting financial stability and consumers. They are not a rigid set of requirements but are designed to help guide policymakers in the decision making process. They are flexible enough so they can be adapted to different country contexts.

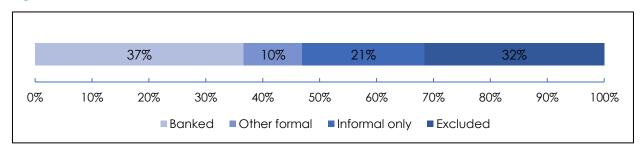
## 3. Financial Inclusion in Vanuatu

Financial inclusion is a journey that begins with enrolment with a formal financial service provider and develops as the customer uses savings, credit, insurance, and payment services to manage his or her daily financial life.

In Vanuatu, 37% of adults aged 15 years and over have a commercial bank account, while another 10% access financial services from other formal providers such as credit unions, microfinance, insurance, mobile money, or finance companies. 32% of adults are excluded from both formal and informal financial services.

## 3.1 Financial inclusion strand

**Figure 1a: Financial Inclusion Strands** 



**Figure 1b: Financial Inclusion Strands** 

Financial inclusi	Financial inclusion strand				
Banked	The respondent currently has a formal bank account.				
Other formal	Over the past 12 months, the respondent used the services of a credit union, microfinance				
institution (MFI) <sup>2</sup> , pension, investments (stocks, bonds and others), insurance					
	mobile money account.				
Informal only	Over the past 12 months, the respondent has used a savings club or other non-regulated				
	financial instrument, such as taking credit from a shop, moneylender, or hire purchase.				
Excluded	Over the past 12 months, the respondent has not used any of the services mentioned for				
	the other three categories, but may have borrowed from or lent to friends and family,				
	saved money in the house, pawned goods, borrowed from an employer, saved with a				
	money guard, or trusted person, etc. This category would include respondents who only				
use money transfer services, as well.					

The excluded are more likely to be:

- Lower income earners
- Women
- Earn income from agriculture
- Rural

<sup>&</sup>lt;sup>2</sup>VANWODS Microfinance, Inc. is the only MFI operating in Vanuatu. It is a registered NGO.

## 3.2 Savings

According to the DSS report, **59% of ni-Vanuatu adults saved money in the past year**, with women much more likely to be savers. Informal instruments are more commonly used for saving than bank accounts, with **58%** of adults saving a median of 10,000 Vatu (USD 94) at home. While just **21%** of adults saved in the bank in the past year, they saved double that amount.

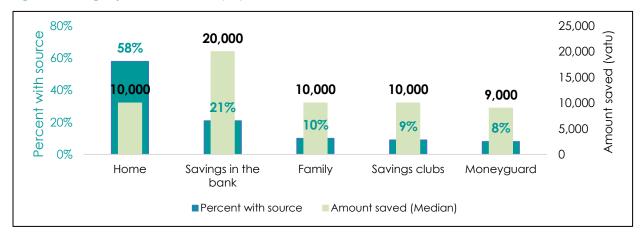


Figure 2: Savings by source and value (VT)

## 3.3 Credit

**Forty six (46%)** of adult DSS respondents took some form of loan in the past year, with informal instruments such as shop credit, (32%), moneylenders and family being the most commonly used. The largest credit amounts come from the bank, but only 6% of adults have taken credit from a bank in the past year.

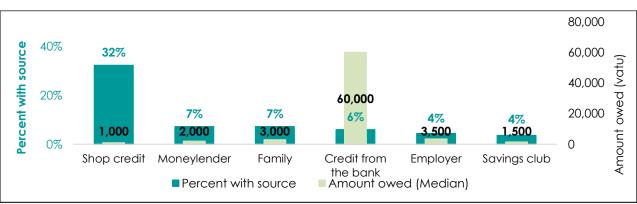
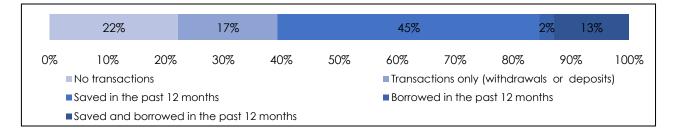


Figure 3: Credit

#### 3.4 Bank account usage

The DSS depicts that even among banked adults (37%), almost 40% are not saving or borrowing regularly with banks: 22% of banked adults reported no transactions in the past 12 months and a further 17% of banked adults only using their accounts for deposits or withdrawals. Women are significantly more likely to use their accounts to save than men.

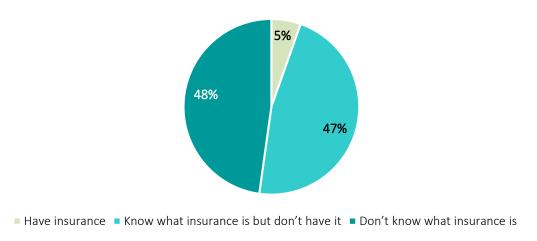
Figure 4: Bank account usage



#### 3.5 Insurance

Almost half of adults in Vanuatu do not know what insurance is. The DSS finds that only **5% have some form of insurance coverage**. The main reasons stated by respondents without insurance for not having it are that it is too expensive (over 1/3 of respondents), not knowing where or how to get it (over ¼ of respondents) and not knowing what it is or how it works (nearly 1/5<sup>th</sup> of respondents).

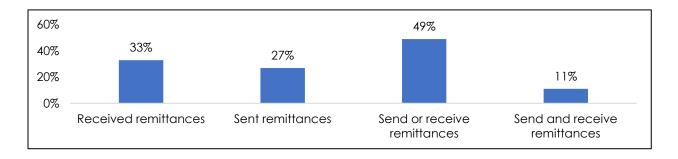
Figure 5: Insurance



#### 3.6 Remittances

Almost 50% of adults of the DSS respondents have either sent or received remittances in the past year. In Vanuatu, the majority of remittances are sent from within the country, with 55% of these sent through Western Union. Due to the timing of the survey, this result may have been influenced by inwards remittance flows related with Cyclone Pam.

**Figure 6: Remittances** 

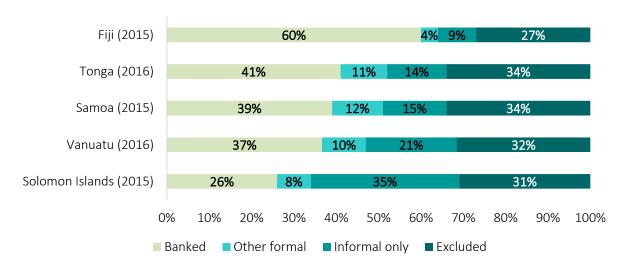


Vanuatu made a commitment under the Maya Declaration to enable the increased access and usage of basic financial services like savings, micro-credit, micro-insurance, remittances and a range of appropriate and affordable finance to MSME businesses. As part of the work in progress towards this commitment the Reserve Bank conducted an MSME survey in Vanuatu during October to November 2016 to collect information on access and usage of financial services access and challenges faced by MSME sector in Vanuatu.

## 3.7 Regional Comparison

In Vanuatu, the percentage of banked adults (37%) appears to be lower across other Pacific Island Regional Initiative (PIRI) member countries: Samoa (39%), Tonga (41%) and Fiji (60%), however high than Solomon Islands (26%)





The data collected by the International Monetary Fund's Financial Access Survey (FAS) helps to explain the variation between countries. Vanuatu has financial inclusion levels in the middle of other PIRI-member counties, and it is similarly situated according to supply-side measures like the penetration of commercial bank branches and ATMs. As **Error! Reference source not found.**17 and Figure 18 show, in 2014 Vanuatu had the second highest levels of commercial bank branches per 100,000 adults, behind Samoa, and the third highest number of ATMs per 100,000 adults, behind Fiji and Samoa.

Figure 8: Number of commercial banks branches per 100,000 adults

Source: IMF Financial Access Survey, available at http://fas.imf.org/

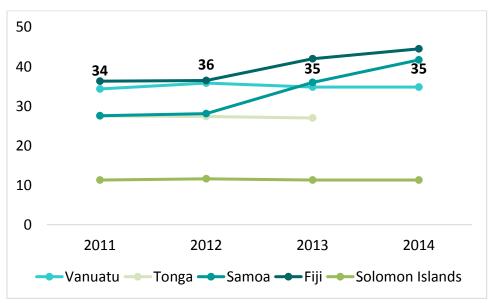


Figure 9: Number of ATMs per 100,000 adults

Source: IMF Financial Access Survey, available at http://fas.imf.org/

In Vanuatu, the percentage of adult females with bank accounts (32%) appears to be lower than across other Pacific Island Regional Initiative (PIRI) member countries: Fiji (52%) and Samoa (40%) though higher than Solomon Islands (20%).

37% 60% Account at a financial institution (% 15+) 39% 26% 41% 68% Account at a financial institution Male (%15+) 38% 32% 32% 52% Account at a financial institution Female (% 15+) 40% 20% 0% 40% 60% 80% 20% ■ Vanuatu ■ Fiji Samoa ■ Solomon Islands

Figure 10: Percentage of female who have bank accounts

Source: National Financial Inclusion strategies for Fiji, Samoa and Solomon Islands

## 3.8 Financial inclusion strand for MSME Financing<sup>3</sup>

Figure 11: Financial Inclusion Strand for MSME financing

	Financial Inclusion Strand for MSME Financing
	MSMEs access commercial banks loans for starting their business
Commercial banks	Over the past 12 months the MSME have access and use loans and overdraft from commercial banks
	for financing their buiness
Other financial Institutions	MSME access and use loans from Credit Corperation Vanuatu, Vanuatu Agriculture Bank, Vanwoods,
	Apma Financial Investment Corporation (AFIC) and Other financial Institutions (OFI) for business startups
	During the past 12 months business have access and use credit from Credit Corporation Vanuatu,
	the Vanuatu agriculture bank, Vanwwods, AFIC and OFI for the financing of their business
Informal savings	Business used savings ( held at home) for buisness startups
	Over the last 12 months Buisiness used (savings) retained earnings from buisiness for financing their business
Informal credit	Business borrowed money lender family and friend for busines startups
	MSME borrowed from the informal sector to finance their buisness
Excluded	MSME do not access the above categories for business start-up, however may use other sources such as sale of assets,
	Buisness who have enquired from financial institutions but were rejected.
	Over the past 12 months the business have have not access and use any services provided by the
	said categories OR do not know of the services available or think its not applicable to their business

<sup>&</sup>lt;sup>3</sup>Due to resource and data limitations encountered during the MSME survey the financial inclusion strand for MSME finance is a summary of the findings and may not be used as a baseline indicator. These indicators are subject to improvement in the next MSME survey.

The excluded are more likely to be:

- Seasonal workers
- Agri- businesses
- Irregular income earners

## 3.9 MSME: Access to credit for business start-up

Seventy seven (77) percent of MSMEs in Vanuatu used informal savings for business start-up, followed by 10 percent borrowed from commercial banks, 8% use other sources not specify in the survey, while 2 percent used informal credit and loan from other financial institutions respectively.

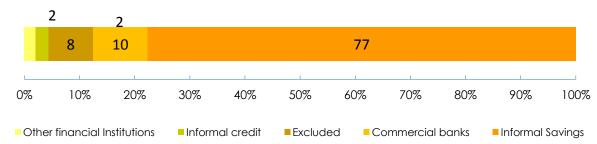


Figure 12: Access to credit for business start-up

## 3.10 MSME: Access to credit for business financing

Sixteen (16) percent of MSME applied for loans from commercial banks during the past twelve months. Forty two (42) percent did not apply for other reasons and 42 percent were excluded. Similarly, only 2 percent of MSMEs applied for loans from other financial institutions, 32 percent did not apply for other reasons and 66 percent were excluded.

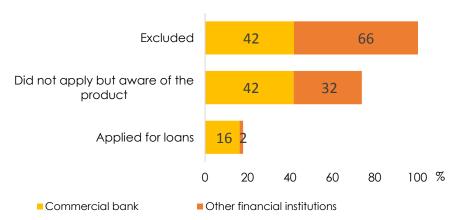


Figure 13: Access to credit for business financing

## 3.11 MSME: Application for and Use of Credit

Of those MSMEs who applied for loans, only 15 percent received part or total loans requested from commercial banks, 5 percent of business who had applied for credit were rejected while 81 percent are excluded. With regards to other financial institutions, only 2 percent of MSMEs who applied for loans from other financial received part or everything, 1 percent were rejected and 98 percent are excluded.

Fifty three (53) percent of the MSMEs used the loans for working capital, 30 percent for purchasing land, buildings or equipment and vehicle, 6 percent, for buying another business, 7 percent for restructuring and process development, less than 1 percent on research & development and promotion, respectively and 2 percent spend on others.

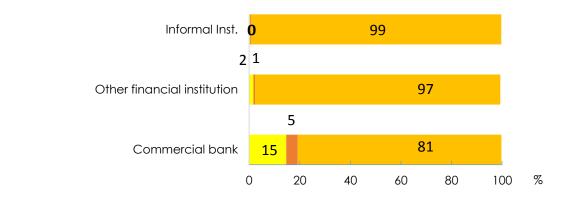


Figure 14: Use of Credit

## 3.12 MSME: Usage of credit for Business financing

Received part or total loan requested

In terms of the financing structure of the business, 72 percent of businesses in Vanuatu used internal funds for financing their business, 21 percent used commercial bank loans and overdrafts, 3 percent used trade credit and 1 percent borrowed from other financial institutions.

Applied but did not receive loan

Excluded

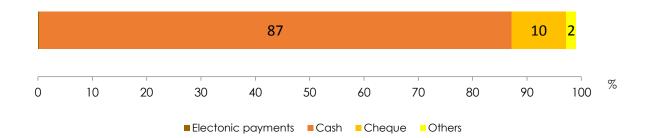
Other Financial 99 Institutions Trade Credit 97 Comercial Bank 89 21 Informal savings 28 72 0% 25% 50% 75% 100% Did not use Used

Figure 15: Use of credit for business financing.

## 3.13 MSME: Payment Instruments

Eighty-seven (87) percent of total businesses surveyed used cash for transactions, 10 percent used cheques, 2 percent used other modes of payment<sup>4</sup>, and only 0.2 percent used electronic mode of payments such as ATM card, Visa card and MasterCard.



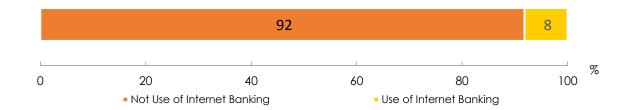


## 3.14 MSME: Internet banking

According to the MSME survey, 8 percent of the MSME's in Vanuatu use internet banking for business transaction while 92 percent did not use internet banking.

<sup>&</sup>lt;sup>4</sup> Other modes of payment for this purpose includes, bank telegraphic transfers and direct debits from bank accounts

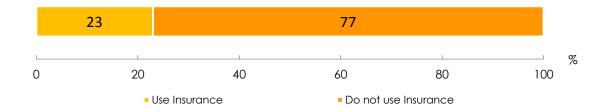
Figure 17 Proportion of MSMEs using Internet Banking



#### 3.15 MSME: Insurance

Twenty three (23) percent of MSMEs in Vanuatu have insurance cover, while 77 percent did not. This slow uptake in insurance may be attributed to the lack of awareness and understanding by potential insurance buyers (businesses), and also the affordability of insurance is still a concern.

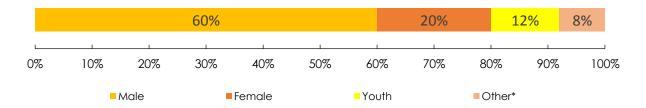
Figure 18: Percentage share of business with insurance



#### 3.16 Gender in Business

In Vanuatu, 60 percent of MSMEs are owned by male followed by 20 percent female, 12 percent are within the youth category and 8 percent, others category\*.

Figure 19: Percentage share of male, female and youth in business



<sup>\*</sup> includes Shareholders, business assiciates, family entrepreneurs

## 4 Vision, Mission and Objectives

#### 4.1 Vision

Create an enabling environment for enriching the livelihoods of the people and MSMEs in Vanuatu through inclusive financial services and consumer empowerment and protection.

#### 4.2 Mission

#### By 2023,

- Ensure an additional 54,000 (total of 130,000) adults will be active users of formal or semi-formal financial services, of which 50% will be women.
- Ensure 40% of the financially included will be active users.<sup>5</sup>
- Ensure a suite of MSME business financing products are available, which are tailored also to the needs of businesses led by women and youth

## 4.3 Objectives

- 4.3.1 To facilitate an enabling regulatory and supervisory environment for providers and users of financial services.
- 4.3.2 To enable the people and MSMEs in Vanuatu to have access to a range of appropriate and sustainable financial services at an affordable cost.
- 4.3.3 To foster financial inclusion deepening and resilience via increased and regular usage of financial services.
- 4.3.4 To strengthen the financial competencies of the people of Vanuatu to enable better informed financial decision making together with the optimal use of financial services to better their livelihoods.
- 4.3.5 To facilitate consumer protection of consumers of financial services and for MSME finance
- 4.3.6 To use a multi-stakeholder and multi-sector approach to enable a concerted and comprehensive national approach to addressing financial exclusion.
- 4.3.7 To promote the development in the MSME sector to improve financial users' income

## 5 Financial Inclusion Strategy 2018 – 2023

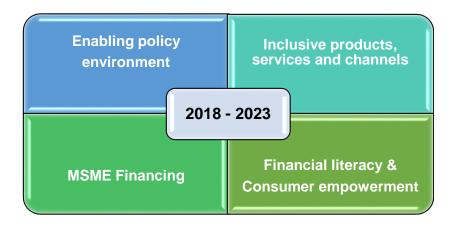
The Strategy sets out a clear direction for financial inclusion and is driven by the overarching goals of improving both, <u>access to</u> and <u>usage of</u> appropriate financial services by the Ni-Vanuatu population and micro small and medium enterprises in Vanuatu.

These financial services could include formal and informal financial services for the adult population and formal and informal business financing for MSMEs, in addition to consumer empowerment and protection

<sup>&</sup>lt;sup>5</sup> Active users conduct at least one transaction within a 90 day period.

via financial literacy programmes, consumer protection mechanisms and equitable market conduct standards.

Figure 20: Diagrammatic framework of the 4 strategic goals



# 5.1 Strategic Goal 1 – Create an enabling policy environment and financial infrastructure

- **5.1.1** Establish a forum through which legally appointed regulators and supervisors can interact and share information regularly on financial inclusion-related policy, regulation, supervision and financial service provider or industry data.
- **5.1.2** Develop and strengthen financial infrastructure, policy and regulatory environment and ecosystems that balances opportunities and innovations in financial markets leading to improved access, usage and quality of financial services.
- **5.1.3** Ensure consistency in Know Your Customer requirements across all financial service providers and ensure that they facilitate the changing market whilst meeting regulatory and other needs for KYC.
- **5.1.4** Bridge the data gap to enable rigorous data collection for evidence-based policy making and effective product and services development.
- **5.1.5** Create a coordinated effort to build a financial inclusion eco-system and to provide oversight of the implementation of the NFIS.

# 5.2Strategic Goal 2 – Promote and foster inclusive products, services and channels

**5.2.1** Improved access to formal financial services for all, particularly the rural population, women, individuals engaged in agriculture and lower-income households.

- **5.2.2** Encourage a suite of financial products and services, including digital financial services and inclusive insurance that suit the needs of the excluded population.
- **5.2.3** Implement interoperability of electronic payment platforms between formal financial service providers such as banks and further between financial service providers and mobile network operators.
- **5.2.4** Promote electronic payment channels in Government transactions, including state-owned enterprises.
- **5.2.5** Encourage digital payment channels among medium to large private sector employers and associations for business-to-business transactions.
- **5.2.6** Explore green finance vis-à-vis financial inclusion to extend the outreach and usage of financial services.
- **5.2.7** Test and roll-out institutional innovations including technology, agent networks and shared platforms that can improve both outreach and access whilst reducing costs and addressing agent liquidity and other agent-related administrative issues.
- **5.2.8** Test digital solutions for informal financial service providers, including electronic book-keeping and financial literacy applications.
- **5.2.9** Enhance the range of financial services by strengthening existing financial service providers across the formal, other formal and informal sectors, inclusive of aligning human resource and capacity training with international best practice.

## 5.3 Strategic Goal 3 - Micro, Small and Medium Enterprise Financing

- **5.3.1** Introduce policies and a regulatory environment to support access to finance for MSMEs, with a specific target of 30% of women.
- **5.3.2** Coordinate and harmonize Government's work through a variety of line Ministries to mainstream financial inclusion products and programmes targeted at MSME, rural entrepreneurs and womenowned institutions.
- **5.3.3** Ensure there is effective collaboration between Government and the private sector in regard to improving access and usage of financial services for MSMEs.
- **5.3.4** Promote the development of an accessible suite of quality, affordable and easily accessible financial services, including insurance for MSMEs and value chains in the agriculture, fisheries and tourism sectors.
- **5.3.5** Simplify loan application processes for small rural entrepreneurs.
- **5.3.6** Encourage widely available financial literacy programmes targeted at building entrepreneurial and financial management skills, including women entrepreneurs.
- **5.3.7** Promote consumer protection and empowerment in MSME Finance.

## 5.4 Strategic Goal 4 - Financial Literacy and Consumer Empowerment

**5.4.1** Strengthen financial education in educational institutions at the national and sub-national level, the latter being within the TVET sector or other tertiary institutions.

- **5.4.2** Integrate financial literacy and product awareness by financial service providers into financial services offerings.
- **5.4.3** Raise awareness of the general public vis-à-vis the Secured Transaction Act and other Financial Services-related consumer impact legislation.
- **5.4.4** Ensure consistency in financial services product disclosure and transparency on fees and charges across all financial services providers.
- **5.4.5** Ensure consistency in or wide awareness of financial services redress and recourse mechanisms across financial services industries.
- **5.4.6** Develop a financial literacy strategy

## 5.5 Strategic Goals and Action Plan

## Goal 1: Create an enabling policy environment and financial infrastructure

Key Result Areas	Action Plan	Target/Indicator	Lead Institution(s)	Timeframe
Establish a forum through which legally appointed regulators and supervisors can	Financial Inclusion Taskforce to create a separate working group of regulators and supervisors.	Quarterly meetings, attendance/representation.	FIT, RBV, TRR, VFSC, OGCIO, ORCBDS,	Q2, 2018
interact and share information regularly on financial inclusion-related policy, regulation, supervision and financial service provider or industry data.	Map full spectrum of financial service related legislation and policies.	Map of financial service regulators and supervisors and related financial service-related legislation and policies created.	VFIU, URA, MFEM, Rep from Private Sector (on a case-to- case basis)	Q2, 2018
	Data of the financial services industry extended beyond the purview of the RBV.	Consolidated financial services industry data		Q4, 2018
2. Develop and strengthen financial infrastructure, policy and regulatory environment and ecosystems that balances opportunities and innovations in financial markets leading to improved access, usage	Collaborate with development partners on diagnostic exercises and assessments of financial infrastructure, including reviewing the design of, prioritization and sequencing of financial sector reforms, key interventions and policies.	Regulatory Impact Assessment Study report.	FIT, RBV, VFSC, OGCIO, MTTCINVB, VFIU, TRR,URA	Q2, 2018
and quality of financial services.	Review of overall financial infrastructure including policies and legislations relating to other financial institutions such as credit unions and co-operative savings & loan societies			Q3, 2018
	Review existing and proposed regulation and supervision to establish areas of conflict with financial inclusion and financial stability needs.			Q2, 2018
	Identify financial services and channels for which "No Objection" letters are possible.	No. of financial services for which the regulatory sandbox is being applied.		Q2, 2019

Key Result Areas	Action Plan	Target/Indicator	Lead Institution(s)	Timeframe
	Encourage innovation through amendment of financial system rules and regulations to address financial inclusion target groups.	Put in place Payment System Infrastructure.		Q2, 2019
3. Ensure consistency in Know Your Customer requirements across all financial service providers and ensure that they facilitate the changing market whilst meeting regulatory and other needs for KYC.	Review reduced KYC requirements that are currently being implemented or that can be used across all financial service industries and the MSME sector and undertake more awareness on the same.	Reduced KYC requirements with industry-wide acceptability. Organize more awareness to public	RBV, VFSC, OGCIO, VFIU, PMO, MFEM	Q3, 2018
Bridge the data gap to enable rigorous data collection for evidence-based policy making and effective product and services development.	Build database leveraging off existing regulatory data collection from financial service providers, requirements to inform commitment compliance and obligations under the AFI Data Project, amongst others. Share pertinent information with other regulators and supervisors in the market. Engage with FSPs for regular timely reporting	Database of key financial inclusion indicators. Data reported semi-annually and/or quarterly.  MOUs between RBV and other supervisors/ regulators or non-regulated institutions for the purpose of financial inclusion data collection.	FIT, RBV, VNSO	Q4, 2018
	Undertake 1 additional DSS activity to inform progress.	DSS Report. Proxy demand side data tracked semi-annually	FIT, RBV, VNSO	Q3, 2022
5. Create a coordinated effort to build a financial inclusion eco-system and to provide oversight of the implementation of	Review of FIT mandate and prepare TORs for Working Groups, which includes quarterly reporting on NFIS targets.	No. of quarterly reports of progress against NFIS targets.	FIT, RBV	Q2, 2018
the NFIS.	Clear regulatory backlog of draft legislations: Payment System, Competition and Consumer Protection	2 Legislations enacted	RBV, MFEM, VFSC, OGCIO, MTTCINVB	Q4, 2018

Goal 2: Promote and foster inclusive products, services and channels

Ke	y Result Areas	Action Plan	Target/Indicator	Lead Institution(s)	Timeframe
1.	Improved access to formal financial services for all, particularly the rural population,	Develop synergies and build public/private partnership models to progress financial inclusion.	Public/private partnerships	FIT, RBV, donors, MTTCINVB, MNOs	Ongoing
	individuals engaged in agriculture, lower-income households, women and youth.	Develop and maintain a publicly available online geospatial map of financial access points, updated quarterly.	Financial inclusion map posted online and updated quarterly.	FIT, RBV	Ongoing
2.	Encourage a suite of financial services, including digital financial services that suit the needs of the excluded population.	Research and pilot new services and approached, including digital financial services.	DSS 32% are financially excluded	FIT, RBV, FSPs, MNOs, PFIP	Ongoing
3.	Implement interoperability of electronic	Implement Payment Systems Act	Act finalized and enacted	RBV, MFEM	Q2, 2018
	payment platforms between formal financial service providers such as banks and	Introduce ATM interoperability for banks	Interoperability. No. of transactions	RBV, Commercial Banks , MNOs	Q3, 2018
	further between financial service providers and mobile network operators.	Introduce EFTPOS interoperability for banks	Interoperability. No. of transactions	RBV, Commercial Banks, MNOs	Q4, 2018
		Undertake mobile money pilot	No. of transactions	FSPs, MNOs,	Q2, 2020
		Introduce MNO interoperability for users	Interoperability. No. of transactions	RBV, MNO	Q4, 2022
4.	Promote electronic payment channels in Government transactions, including stateowned enterprises.	Map government payment and receipt flows.	More than 60% of Government payments and receipts flow through electronic channels	FIT, RBV, MFEM, MNOs	Q2, 2018
		Undertake pilot to digitize G2P/P2G Payments within a Government ministry/department with potential to rollout to wider Government.	2 pilots using electronic payment channels in Government transactions	FIT, MFEM, RBV, MNOs, FSPs	Q4, 2019

Ke	y Result Areas	Action Plan	Target/Indicator	Lead Institution(s)	Timeframe
5.	Encourage digital payment channels among medium to large private sector employers	Working Group to initiate discussions with industry bodies or large private sector employers	No. of companies making payments for taxes,	FIT, RBV, VCCI, MNOs, FSPs	Q3, 2018
	and associations for business-to-business	Conduct B2B study and support selected field trials	goods & services and		Q1, 2019
	transactions.	Promote digital/electronic payment options via Vanuatu Chamber of Commerce & Industry	wages & salary electronically.		Q1, 2019
6.	Explore green finance vis-à-vis financial inclusion to extend the outreach and usage of financial services.	Undertake 1 green finance pilot, preferably impacting women or a segment of the low-income and rural population	No. of customers, new financial inclusion service.	FIT, RBV, FSPs, MNOs, MTTCINVB	Q3, 2019
7.	Test and roll-out institutional innovations including technology, agent networks and shared platforms that can improve both outreach and access whilst reducing costs and addressing agent liquidity and other agent-related administrative issues.	Standards to be established for measurement of and operating rules for agent liquidity.	Standards endorsed	FIT, RBV, FSPs, MNOs PFIP	Q3, 2018
8.	Test digital solutions for informal financial service providers, including electronic book-keeping and financial literacy applications.	Introduce digital book-keeping via a pilot for an informal service provider with the opportunity to scale up.  Source and promote app using a smart phone.  Introduce technology for the training and financial literacy of customers.	No. of participants and no. of trained.	RBV, VFSC, OGCIO, PFIP, MTTCINVB, MNOs	Q1, 2022
9.	Enhance the range of financial services by strengthening existing financial service providers across the formal, other formal and informal sectors, inclusive of aligning human resource and capacity training with international best practice.	Identify capacity and capability gaps and options for training of FSPs. Coordinate action plan to optimally address these gaps.	No. of new services, No. of FSPs trained	FIT, RBV, VFSC, OGCIO, MTTCINVB	Q4,2022

## Goal 3: Micro, small and medium enterprise development

Key Result Areas	Action Plan	Target/Indicator	Lead Institution(s)	Timeframe
Introduce policies and a regulatory environment to support access to finance for MSMEs, with a specific target of 30% of women.	Liaise with MTTCNVB on MSME Act with relevant policy regulations targeting MSMEs, including;  - National SME/MSME Definition - National SME/MSME Coordinating Body/ structural framework - Establishing an avenue for MSME support and development and asset and risk management - Review existing MSME related policies	Finalize and adopt legislation and relevant policies	FIT, RBV, NTDC, VFSC, VCCI, MTTCINVB	End Q4, 2018
	RBV to work with Government to develop and regularly update MSME registry and standardized registry in every province.	Registry developed	RBV, FIT (MSME WG) MTTCINVB	End Q4, 2019
2. Coordinate and harmonize Government's work through a variety of line Ministries to mainstream financial inclusion products and programmes targeted at MSME, rural entrepreneurs, women and youth owned institutions.	Government to establish MOUs between line Ministries to enable a Holistic Approach in addressing MSME issues	The number of MOUs signed	FIT, RBV, MALFFB, MTTCINVB, MOET, TRR, VFSC	End Q2, 2018
	A stock-take of Government MSME initiatives, target population segments and Government entities involved to be undertaken	Stock-take completed	FIT, RBV, VCCI	Q4, 2018

Key Result Areas	Action Plan	Target/Indicator	Lead Institution(s)	Timeframe
3. Promote the development of an accessible suite of quality, affordable and easily accessible financial services, including insurance for MSMEs and value chains in the agriculture, fisheries and tourism sectors.	Research and pilot new products and services, including digital financial services and mobile banking, insurance and value chains  Review existing channels	Number of products, Number of customers with gender disaggregated data	FIT, RBV, FSPs, Insurance Companies, MNOs, MTTCINVB, MALFFB	Ongoing
4. Simplify loan application processes for small rural entrepreneurs.	Review current MSME targeted loan application processes and information and standardize	Simplified loan application processes/ Standardized loan process and assessment across the industry	FIT, RBV, Commercial Banks, MTTCINVB, Insurance Companies, Vanwods	Q4, 2018
5. Encourage widely available financial literacy programmes targeted at building entrepreneurial and financial management skills, including women and youth	Review current vocational training providers programs to ensure financial literacy is covered to strengthen financial management, women and youth entrepreneurs after completion of training.	Harmonize training programs on financial literacy for all vocational training providers.	FIT, RBV, VQA, MTTCINVB, Insurance Companies, Vanwods	On going
entrepreneurs.	Undertake stock-take of Financial Literacy programmes targeted at MSMEs	Number of financial literacy programmes offered	FIT, RBV, Financial Literacy Training Providers, MTTCINVB, Insurance Companies, Vanwods	Q4, 2019
	Develop key general learning areas for financial literacy, entrepreneurship and enterprise training areas for MSMEs	Matrix of key learning outcomes for the 3 training areas	FIT, RBV MTTCINVB, Insurance Companies, Vanwods	Q3, 2020
	Develop and maintain database of trainings held for MSMEs	Number of trainings held, with gender disaggregated data	FIT, RBV, Financial Literacy Training Providers, MTTCINVB, Insurance Companies, Vanwods	Ongoing
	Introduce Financial Literacy and entrepreneurship education within targeted curriculum at targeted educational institutions	Curriculum developed.  Number of students impacted.	FIT, RBV, MOET, VQA, MTTCINVB, Insurance Companies, Vanwods	Q4, 2021

K	ey Result Areas		Action Plan	Target/Indicator	Lead Institution(s)	Timeframe
6.	6. Promote consumer protection and empowerment in MSME Finance.				FIT, RBV, VFSC, OGCIO, MTTICNVB	Q1, 2020
			Public Awareness drive	Number of public awareness activities/ number of trained	FIT, RBV, VFSC, OGCIO, FSPs, MTTICNVB, Insurance Companies, Vanwods	Q3, 2020
7.	7. Promote consumer protection and empowerment in MSME Finance.		Develop specific financial consumer protection legislation and wider regulation on use and delivery of financial services to strengthen client protection for MSMEs.	Act passed	FIT, RBV, VFSC, OGCIO, MTTCINVB, Insurance Companies, Vanwods	Q1, 2020
			Public Awareness drive	Number of public awareness activities/number of trained	FIT, RBV, VFSC, OGCIO, FSPs, MTTICNVB, Insurance Companies, Vanwods	Q3, 2020

## Goal 4 - Financial literacy and consumer empowerment

The aforementioned goals, their related key result areas, action plans, targets, responsibilities and time frames will be further fleshed out through annual action plans developed by the various working groups established under FIT. It is envisaged that by December 2020, action plans for all commitments under the Maya Declaration together with the 2020 Money Pacific Goals would be largely completed.

Key Result Areas	Action Plan	Target/Indicator	Lead Institution(s)	Timeframe
1. Strengthen financial education in	Develop action plan for Financial Education in schools,	Student Impact	FIT, MoET, RBV	Q3, 2018
educational institutions at the national and	which includes development and piloting of student	Assessment Tools		
sub-national level, the latter being within	impact assessment	developed		
the TVET sector or other tertiary	Identify and commence pilot for sub-national education		FIT, MoET, RBV,	Q3, 2019
institutions.	provider.		RTCs/TVET	

Training of trainers on financial literacy	No. of pilot trainings, students and courses of	
	study	

Key	y Result Areas	Action Plan	Target/Indicator	Lead Institution(s)	Timeframe
2.	Integrate financial literacy and product awareness by financial service providers into financial services offerings.	Map existing financial literacy and financial competency/capability activities done and by who	No. of FinLit trainings delivered/annum No. of published survey reports	FIT, RBV, FSPs, FinLit providers	Q3, 2018
		Develop minimum financial literacy training areas of learning, in English, Bislama and French, which can be used to ensure minimum standards of coverage to enhance financial competencies of adults across the country, especially those in rural areas.	Compendium of minimum financial literacy training work areas and sample training materials.	FIT, RBV, FSPs, NGOs, FinLit providers, Government	Q1, 2019
3.	Raise awareness of the general public vis-à- vis the Secured Transaction Act and other Financial Services-related consumer impact legislation.	Public awareness drive  Consult with financial services provider to determine the main obstacle of applying this Act  Conduct pilot test in Port Vila before going to the other islands	No. of public awareness activities/ No. of trained	FIT, RBV, VFSC, OGCIO, FSPs, Commercial Banks	Q3, 2018
4.	Ensure consistency in financial services product disclosure and transparency on, terms and conditions, fees and charges	Develop and implement financial services product guidelines and client protection guidelines.	Financial services product and client protection guidelines	RBV, VFSC, OGCIO, ORCBDS (MTTICNVB)	Q1, 2019
	across all financial services providers.	Develop supervisory policy on disclosure of fees and charges	Supervisory policy	RBV, FIT	Q2, 2019
5.	Ensure consistency in or wide awareness of financial services redress and recourse mechanisms across financial services industries.	Review draft Competition and Consumer Protection legislation and wider regulation on use and delivery of financial services to strengthen client protection.	Act passed	FIT, RBV, VFSC, OGCIO, ORCBDS (MTTICNVB)	Q4, 2018

## 6. Stakeholders

A multi-stakeholder, multi-sector approach to financial inclusion is involved to bring about positive and quantifiable change. The placement of financial inclusion within the Vanuatu Strategic Development Plan provides stakeholders across a wide range of sectors including private, public, civil society and non-governmental organisations to align their financial inclusion-related efforts and objectives.

Key stakeholders and their roles are listed in the table below.

**Figure 21: Key Financial inclusion stakeholders** 

Categories	Institutions	Roles/Responsibilities
Regulatory Authority	RBV,VFIU, OGCIO, TRR, URA, VFSC, ORCBDS	<ul> <li>Ensure enabling and supervisory framework in place for financial inclusion</li> <li>Coordinate and monitor financial inclusion initiatives</li> <li>Provide advice to government and providers on financial inclusion initiatives and developments</li> <li>Ensure compliance with financial inclusion policies</li> </ul>
NFIC	NFIC Members	Provide oversight and direction on overall NFIS
FIT	FIT and Working Group members	Drive monitor, coordinate and implement NFIS
Government Ministries/ Departments	MFEM, VNSO, OGCIO, MOET, MOFET, MOTTICNVB, MALFFB, MJCS, PMO	<ul> <li>Drive and implement financial inclusion initiatives</li> <li>Allocate budgetary funds for financial inclusion and its promotion</li> </ul>
Financial Service Providers	Commercial banks, MFIs, Credit Unions, Cooperatives, Insurance companies, Finance Company, Capital market intermediaries, financial literacy providers.	<ul> <li>Implement financial inclusion initiatives</li> <li>Innovate, develop, test and review new financial services and financial service access points/channels</li> <li>Supply relevant financial inclusion data to regulatory authority on a regular basis</li> </ul>
Advocacy Institutions	Bankers Association of Vanuatu (BAV), National Youth Counsel, Insurance Companies Association	<ul> <li>Collaborate on interoperability of financial services and linked digital payment channels</li> <li>Ensure compliance with financial consumer protection matters</li> <li>Escalate and report financial service complaints to relevant authority</li> </ul>

Categories	Institutions	Roles/Responsibilities
Development	Donor agencies,	Provide and facilitate capacity building and technical
partners	international entities	support
	and NGOs e.g. AFI,	
	PIRI, PFIP, NZAid,	
	DFAT, ADB, IFC,	
	Regional Central	
	Banks etc.	
Clients/Customers	Clients and other users	Provide feedback
	of financial services	

## 7. Coordination, Monitoring and Evaluation

#### 7.1 Coordination

#### **National Financial Inclusion Council (NFIC)**

<u>Purpose:</u> The NFIC will provide a high-level forum for steering and coordination of the overall implementation of the national financial inclusion strategy.

<u>Composition:</u> The NFIC is chaired by the Prime Minister and consists of key ministers from four different ministries, namely; MFEM, MTTCINVB, MALFFB and MoET. The Governor of RBV is also a member of NFIC.

#### **Financial Inclusion Taskforce (FIT)**

<u>Purpose:</u> The Financial Inclusion Taskforce is the coordinating committee for the overall national Financial Inclusion Strategy 2018 – 2023.

<u>Composition:</u> The membership of the Taskforce and Working Group is aimed at ensuring representatives of key stakeholder groups and every effort will be made to ensure equal representation.

#### Working Groups (WG)

<u>Purpose:</u> The four working groups are structured around the four strategic goals and will provide thematic expertise to the Taskforce. The four working groups are tasked with specific areas of focus as noted below:

- 1. Regulatory Working Group
- Create an enabling regulatory environment;
- Strengthen the existing financial infrastructure; and
- Discuss and coordinate regulatory initiatives relevant to financial inclusion which span the domain of more than one regulator (e.g Digital Financial Services)
- 2. Inclusive Product & Services Working Group
- Ensure the provision of sustainable, relevant, affordable and accessible financial products and services including insurance products;
- Create a digital financial services ecosystem; and
- Increase and strengthen public private sector partnership
- 3. MSME Working Group
- Facilitate and offer relevant MSME financing products that are sustainable, affordable and responsive to the needs of MSMEs including those led by marginalised groups; and
- Create a balance between regulations, enhancing access to MSME financing and empowerment and protection of MSMEs.
- 4. Financial Literacy and Consumer Empowerment Working Group
- Improving financial competencies through financial education in the school curriculum;

- Building adult financial competency through better coordination and increase public private sector support; and
- Enhance financial education awareness; and
- Ensure effective protection and empowerment of consumers.

The RBV will provide both the leadership and secretariat support to the Taskforce and each of the four Working Groups.

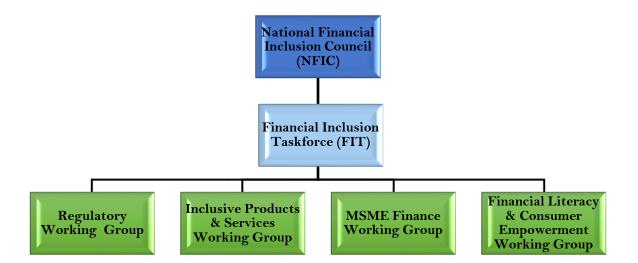
#### **Data collection and Dissemination**

RBV will coordinate and monitor data collection and dissemination. Specific areas of focus are:

- Monitor the outreach and coverage of existing financial services; and
- Regularly monitor impact of financial inclusion efforts through coordination and comprehensive data collection and sharing

The monitoring and coordinating committee is structured as per that below.

Figure 22: Structure of the National Financial Inclusion Council



## 7.2 Monitoring and Evaluation Framework

Each working group established under the FIT will develop medium and shorter (annual) implementation plans for strategic goals and objectives falling with their purview. Once endorsed by FIT, a half-yearly update on the progress against these strategic goals and objectives, will be escalated to the FIT by each Working Group on a bi-annual basis, via structured updates.

The evaluation framework will be largely based on a mix of the AFI Core Set of Indicators, Quality Indicators, and PIRI Core Plus indicators to measure the state of financial inclusion in Vanuatu. The core indicators relating to *Access, Usage, Quality and Financial Literacy* form the foundation for measuring national financial inclusion efforts.

Figure 23: Indicators - Access, Usage, Quality and Financial Literacy

#### **Access Indicators - Accounts and Channels**

- •New accounts opened including for specific interest groups eg. women
- •Measured via availability of a financial access point

#### **Usage Indicators - Accounts and Channels**

- •Measured through active financial accounts ie. accounts which have had at least one transaction in the most recent 90 days
- •Measured through use of specific channels, which had at least one transaction in the most recent 90 days

#### **Quality Indicators**

Captured through barriers to accessing and using financial services and products

#### **Financial Literacy**

•Types of financial literacy programmes and number of individuals trained, with breakout for specific interest groups eg. women

## **Key Evaluation Indicators**

## 1. Access Channels

	Indicators		RURAL					Measurement		
FI Dimension			TORBA	PENA- MA	SANM A	MALA- MPA	SHEFA	TAFEA	Frequency	Data Source (s)
Access to Formal Financial Products and Services	Number of bank branches								Quarterly	FSPs Survey
	Number of ATMs								Quarterly	FSPs Survey
	Number of EFTPOS outlets								Quarterly	FSPs Survey
	Number of cash-in and cash-out agents								Quarterly	FSPs Survey

## 2. ACCESS CHANNELS (CONTINUE)

FI Dimension	Indicators	MALE	FEMALE	TOTAL	Measurement Frequency	Data Source (s)
Access to Formal Financial Products and Services	Number of new savings accounts at a formal financial institution				lOuarterly	Supply side data from FSPs
	Number of new loan account(s) at a formal financial institution				lOuarterly	Supply side data from FSPs
	Number of accounts — SME/MSMEs at a formal financial institution				lOuarterly	Supply side data from FSPs
	Number of loan accounts – SME/MSMEs at a formal financial institution				lOuarterly	Supply side data from FSPs

## 3. USAGE - ACCOUNTS AND CHANNELS

FI Dimension	Indicators	MALE	FEMALE	TOTAL	Measurement Frequency	Data Source (s)
	Number of adults that have an active[1] account at a formal financial institution				Quarterly	FSPs Survey
Usage of	Number of adults using formal savings products				Quarterly	FSPs Survey
financial	Number of adults using formal credit products				Quarterly	FSPs Survey
products and	Number of adults with an insurance product				Annual	FSPs Survey
services	Number of VNPF membership accounts				Annual	FSPs Survey
	Number of adults using pension products				Annual	FSPs Survey
	Number of adults using VNPF products (loan)				Annual	VNPF

[1] Account accessed at least once in the last 90 days.

## 1. NFIC, FIT and Working Group Representatives

## 1.1 NFIC Members

Hon. Charlot Salwai Tabimasmas, Prime Minister of Vanuatu (Chairman)

Hon. Joe Natuman, Minister of Tourism, Trade, Commerce, Industry and Ni-Vanuatu Businesses

Hon. Gaetan Pikioune, Minister of Finance and Economic Management

Hon. Jean-Pierre Nirua, Minister of Education and Training

Hon. Matai Seremaiah, Minister of Agriculture, Livestock, Forestry, Fisheries and Bio-security

Mr. Simeon Malachi Athy, Governor, Reserve Bank of Vanuatu

#### 1.2 FIT Members

Mr. Simeon Malachi Athy, Governor, Reserve Bank of Vanuatu (Chairman)

Mr. Peter Tari Merakali, Deputy Governor, Reserve Bank of Vanuatu

Dr. Michael Hililan, Advisor, Reserve Bank of Vanuatu

Director General, Prime Minister's Office

Director General, Ministry of Finance and Economic Management

Director General, Ministry of Agriculture, Livestock, Forestry, Fisheries and Bio-security

Director General, Ministry of Internal Affairs

Mr. Krishnan Narasimhan, Deputy Programme Manager, PFIP

Chairman RWG

Chairman IPSWG

Chairman FLCEWG

Chairman MSMEFWG

## 1.3 Regulatory Working Group

Vanuatu Financial Intelligence Unit

Vanuatu Financial Services Commission

Telecommunication and Radio-communication Regulator

Office of the Government Chief Information Office

**Utilities Regulatory Authority** 

Minister of Tourism, Trade, Commerce, Industry and Ni-Vanuatu Businesses

Department of Customs and Inland Revenue

Department of Rates and Taxes

Department of Finance & Treasury

Vanuatu National Statistics Office

Department of Strategic Policy Planning and Aid Coordination

## 1.4 Inclusive Products and Services Working Group

Vanuatu National Provident Fund

Telecom Vanuatu Limited

Digicel (Vanuatu) Limited

Vancare Insurance

**Capital Insurance** 

National Bank of Vanuatu

ANZ Bank

**Bank South Pacific** 

Bred Bank (Vanuatu) Ltd

Vanuatu Post

PFIP

CCVL

Vanwods

South Pacific Business Development (SPBD)

Non-Governmental Organization (NGO)

## 1.5 MSME Finance Working Group

Department of Cooperatives and Business Development Services - MTTCINVB

Department of Industry

Trade Division Unit – MTTCINVB

Department of Tourism

Vanwods MFI

Ministry of Justice and Community Services

Ministry of Youth and Sports Development

Vanuatu Chamber of Commerce and Industry

SPBD

Insurance companies

## 1.6 Financial Literacy and Consumer Empowerment Working Group

Department of Education and Training – MoET

Curriculum Development Unit – MoET

**Commercial Banks** 

Vanuatu National Provident Fund

Vanuatu Qualifications Authority

Vanuatu National Youth Council

Department of Cooperatives and Business Development Services - MTTCINVB

Department of Industry - MTTCIVB

Trade Division Unit – MTTCINVB

NGO's

Vanuatu Vocational Training Centers (APTC, VIT, TVET, VRTC etc.)